

Agenda Item Number:

**ORANGE COUNTY BOARD OF HEALTH  
AGENDA ITEM SUMMARY**

**Meeting Date:** August 24, 2016

**Agenda Item Subject:** 4<sup>th</sup> Quarter Financial Report FY 15-16

**Attachment(s):** 4<sup>th</sup> Quarter Financial Report  
4<sup>th</sup> Quarter Billing Dashboard

**Staff or Board Member Reporting:** Rebecca Crawford

**Purpose:**  Action  
 Information only  
 Information with possible action

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**Summary Information:**

**Total Health Department Revenue:** Average YTD monthly revenue in FY16 after the fourth quarter is \$242k/month or \$2.8 million YTD, representing 97% of our overall budgeted revenue for the year. This is an increase from an average of \$210k/month in FY15. Expenses were slightly lower than revenues at 94%.

**Total Billing Accuracy:** Continuing with the goal of 90% billing accuracy set in FY 14-15, the average billing accuracy rate for medical at the end of FY 15-16 is 91% as compared to 92% in FY 14-15 and the average rate for dental for FY 15-16 is 100% as compared to 86% in FY 14-15.

**Dental Earned Revenue by Source:** The FY 15-16 average monthly revenue (\$40k/month) ended the fiscal year slightly below our budget projection (\$45k/month) but still above our FY 14-15 average of \$35k/month. FY 15-16 dental revenue totaled \$485k at the end of the fourth quarter.

**Medical Earned Revenue by Source:** Medical earned revenue is currently below the budgeted projection for FY 15-16. The monthly average after the fourth quarter (\$50k/month) leaving us level with FY15 and on target with our budget projection (\$50k/month). Medical revenue totaled \$596k for FY 15-16.

- Recommended Action:**  Approve  
 Approve & forward to Board of Commissioners for action  
 Approve & forward to \_\_\_\_\_  
 Accept as information  
 Revise & schedule for future action  
 Other (detail):

Orange County Health Department  
Profit Loss Budget Performance  
2015-2016

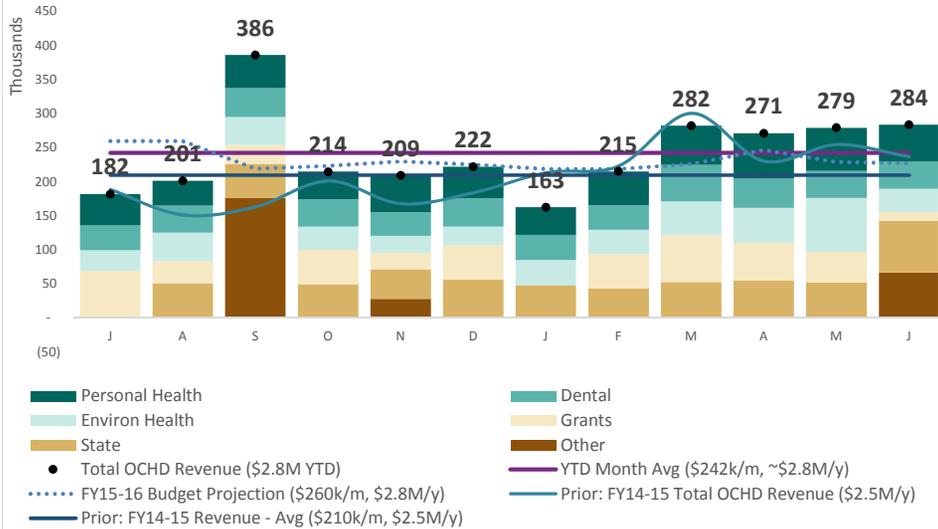
TOTAL HEALTH	Q4	YTD ACTUAL	ANNUAL BUDGET	% OF ANNUAL BUDGET
<b>Revenue</b>				
<b>Donations</b>				
Dental Health	0	(338)	0	0.00%
Finance and Admin Services	(1,319)	(1,319)	(30,000)	4.40%
Health Promotion & Edu	0	(2,000)	(11,000)	18.18%
Personal Health	(4,583)	(7,222)	(24,014)	30.07%
<b>Donations Total</b>	<b>(5,902)</b>	<b>(10,878)</b>	<b>(65,014)</b>	<b>16.73%</b>
<b>Internal Allocations</b>				
Dental Health	(18,000)	(18,000)	(18,000)	100.00%
Finance and Admin Services	(23,500)	(23,500)	(23,500)	100.00%
Health Promotion & Edu	(25,000)	(25,000)	(25,000)	100.00%
<b>Internal Allocations Total</b>	<b>(66,500)</b>	<b>(66,500)</b>	<b>(66,500)</b>	<b>100.00%</b>
<b>Service Revenue</b>				
Dental Health	(123,562)	(504,963)	(536,847)	94.06%
Environmental Health	(128,998)	(478,327)	(450,880)	106.09%
Personal Health	(179,006)	(596,785)	(606,484)	98.40%
<b>Service Revenue Total</b>	<b>(431,565)</b>	<b>(1,580,075)</b>	<b>(1,594,211)</b>	<b>99.11%</b>
<b>State Allocations</b>				
Dental Health	(15,633)	(16,000)	(16,000)	100.00%
Finance and Admin Services	(13,113)	(46,495)	(42,885)	108.42%
Health Promotion & Edu	(34,631)	(61,034)	(55,832)	109.32%
Environmental Health	(36,523)	(38,399)	(39,443)	97.35%
Personal Health	(123,429)	(511,170)	(482,511)	105.94%
<b>State Allocations Total</b>	<b>(223,329)</b>	<b>(673,098)</b>	<b>(636,671)</b>	<b>105.72%</b>
<b>Grants Project Revenues</b>				
NACCHO Grant	0	(3,021)	(6,521)	46.33%
Piedmont Hlth Srv - Nutr	(10,952)	(24,003)	(28,938)	82.95%
Meaningful Use Incentive	0	(72,250)	(72,250)	100.00%
CC4C Accesscare	(36,909)	(147,211)	(149,624)	98.39%
PCM Accesscare	(36,883)	(152,058)	(155,952)	97.50%
Health Disparities	(9,133)	(53,962)	(87,170)	61.90%
Dental Health	0	(1,500)	(1,500)	100.00%
Susan G. Komen Grant	(1,444)	(26,256)	(24,812)	105.82%
DSME Grant	(3,500)	(3,500)	(3,500)	100.00%
<b>Grants Project Revenues Total</b>	<b>(98,821)</b>	<b>(483,761)</b>	<b>(530,267)</b>	<b>91.23%</b>
<b>Revenue Total</b>	<b>(826,117)</b>	<b>(2,814,312)</b>	<b>(2,892,663)</b>	<b>97.29%</b>

Orange County Health Department  
Profit Loss Budget Performance  
2015-2016

TOTAL HEALTH	Q4	YTD ACTUAL	ANNUAL BUDGET	% OF ANNUAL BUDGET
<b>Expenditures</b>				
Salaries	1,456,247	5,174,102	5,212,472	99.26%
Benefits	514,891	1,846,541	1,954,872	94.46%
Travel	4,501	8,534	11,695	72.97%
Training	10,881	35,591	37,656	94.52%
Certifications & Licensing	1,259	7,822	12,542	62.37%
Mileage	8,143	28,961	33,636	86.10%
Telephone	21,650	85,437	75,714	112.84%
Postage	3,638	13,633	15,957	85.44%
Motor Pool	13,391	46,295	48,807	94.85%
Equip Repairs	1,714	5,512	9,675	56.97%
Equip Rent	294	999	1,200	83.28%
Duplicating	5,759	14,429	12,765	113.03%
Printing	2,942	7,396	14,564	50.78%
Advertising	1,607	4,250	6,296	67.50%
Dues	489	5,590	6,134	91.14%
Subscriptions	0	865	1,327	65.19%
Dept Supplies	18,477	30,163	45,485	66.31%
Edu Supplies	2,815	10,216	22,755	44.89%
Office Supplies	7,939	29,702	39,694	74.83%
Medical Supplies	39,931	139,613	164,616	84.81%
Bloodborn Path Supplies	348	539	5,034	10.70%
Pharmacy Supplies	32,087	163,088	204,276	79.84%
Comp Supp/Software	0	574	1,576	36.43%
Other Supplies	0	420	488	86.06%
Contracted Srv	138,654	415,899	589,714	70.53%
X-Ray	6,542	11,818	25,125	47.04%
Lab Srv	16,454	79,197	82,152	96.40%
Bonds & Insurance	10,602	10,602	10,602	100.00%
Uniforms	1,242	6,854	9,006	76.11%
Community Proj	19,113	28,461	51,536	55.23%
Employee Wellness	0	0	0	0.00%
Innovations Project	12,208	17,566	20,430	85.98%
Accreditation Project	0	2,750	2,750	100.00%
Preparedness BT	0	0	0	0.00%
Family Success Alliance	77,949	183,857	279,008	65.90%
Credit Card Exp	3,200	17,458	10,000	174.58%
Capital Exp Under \$500	2,130	3,710	4,069	91.17%
Nicotine Replacement Therapy	690	3,085	5,000	61.69%
<b>Grant Project Expenditures</b>				
Health Disparities	27,001	97,343	80,382	121.10%
Meaningful Use Incentive	6,197	44,997	47,497	94.74%
Susan G. Komen Grant	16,389	28,177	49,624	56.78%
<b>Capital Expenditures</b>				
Equipment	4,100	4,775	4,775	100.00%
IT Equipment	2,245	9,588	11,571	82.86%
Furnishings	3,159	5,659	5,660	99.99%
<b>Grand Total</b>	<b>2,496,877</b>	<b>8,632,065</b>	<b>9,228,137</b>	<b>93.54%</b>
Total County Revenue (Appropriation)	2,496,877	8,632,065	9,228,137	93.54%

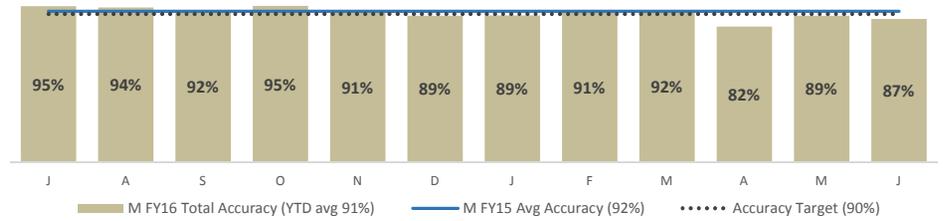
### TOTAL HEALTH DEPARTMENT REVENUE

vs. budget projections & prior year



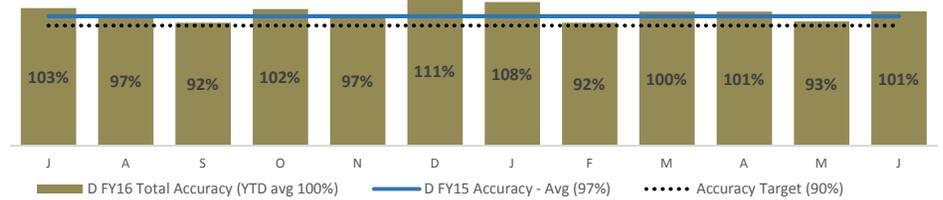
### Medical Billing Accuracy\*

vs previous year & goal



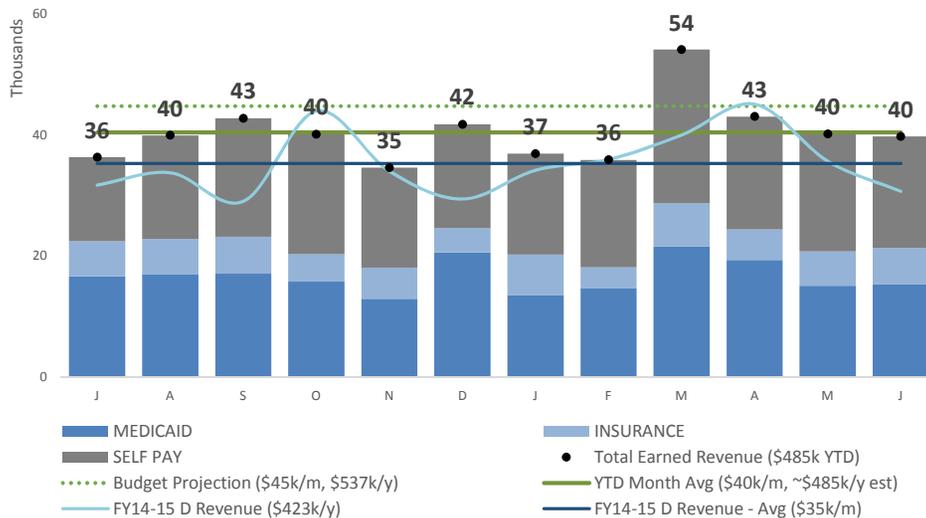
### Dental Billing Accuracy\*

vs previous year & goal



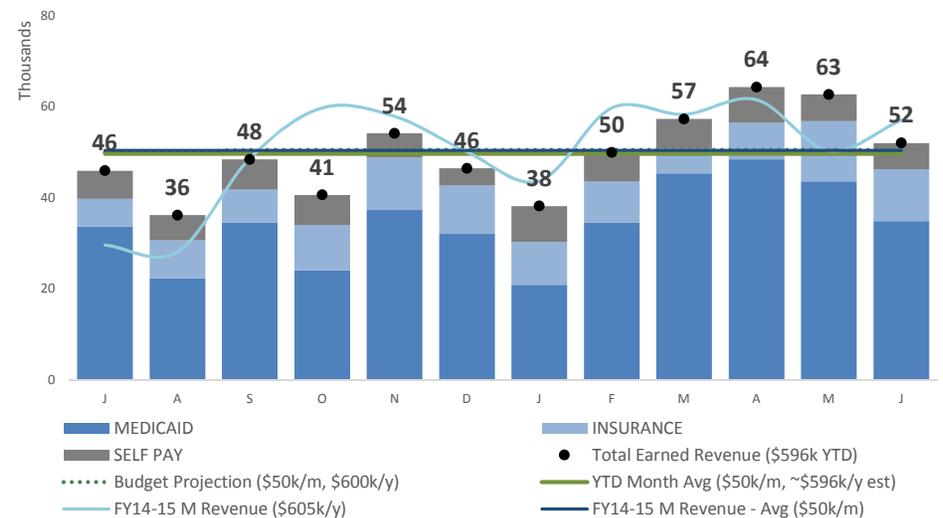
### DENTAL EARNED REVENUE BY SOURCE

vs. budget projection & prior year



### MEDICAL (PH) EARNED REVENUE BY SOURCE

vs. budget projection & prior year



\* NOTE : FY15-16 Billing Accuracy no longer combines dental and medical paid claims & unpaid claims. Because two different accounting systems are being used (Medical: Accrual; Dental: Cash) the two clinics are shown separately. Billing Accuracy Formulas: Medical = Paid claims/(# encounters minus no charge claims). Un-claimed appointments are no longer factored in; Dental = Paid Claims/# kept appointments. Claims can take a quarter to realize payment - billing accuracy for all months increases with time as claims are finalized and errors are reworked.