

Agenda Item Number:

**ORANGE COUNTY BOARD OF HEALTH
AGENDA ITEM SUMMARY**

Meeting Date: August 25, 2021

Agenda Item Subject: 4th Quarter Financial Report FY 20-21

Attachment(s): 4th Quarter Financial Report
4th Quarter Billing Dashboard

Staff or Board Member Reporting: Kimberlee Quatrone

Purpose: Action
 Information only
 Information with possible action

Summary Information:

Total Health Department Budget vs. Actuals: Average YTD monthly revenue in FY20-21 after the fourth quarter is \$389k/month or \$4.7M YTD, representing 81% of our overall budgeted revenue for the year compared to last year, which was 91.8%. This number looks low due to the amount of COVID funding we received, but didn't draw down because we didn't have eligible expenses. Without COVID funds, our revenue was 98% of our overall budgeted revenue. Expenses are below revenues, at 91.08% of the overall budget.

Dental Earned Revenue by Source: The FY 20-21 average monthly revenue (\$37.1k/month) for the fourth quarter is below our budget projection (\$41k/month) and our FY 19-20 average of \$39.7k/month. This was due to the clinic having reduced hours during much of the fiscal year because of COVID. FY 20-21 dental earned revenue totaled \$445k at the end of the fourth quarter compared to \$476k at the end of the FY 19-20 fourth quarter.

Medical Earned Revenue by Source: Medical earned revenue is above the budgeted projection for FY 20-21 (\$33k/month) at \$40.8k/month. Telehealth visits have been very successful and allowed the clinic to continue to see patients and bill for services even as in-person visits were limited. We have increased the number of in-person visits and will continue to add clinic visits as PPE and staff are available. Medical clinic revenue totals \$489k after the fourth quarter FY 20-21 compared to \$482k after fourth quarter FY 20-21.

Environmental Health Earned Revenue by Source: Environmental Health earned revenue is below the budgeted projection for FY 20-21 (\$53k/month) at \$50.2k/month. We saw our seasonal trend of increased revenue in the third quarter of the year due to spring pool inspections and better weather for outdoor inspections and site visits. EH staff have worked hard to continue OSWP inspections during the pandemic with little to no in-person required of residents. FY 20-21 YTD revenue totals \$602k compared to FY 19-20 YTD revenue of \$552k.

Grants Fund Revenue:

FSA has drawn all \$300k of the multi-year Kenan grant and have received authorization to continue to use this funding into next fiscal year in order to fully expend the grant. FSA will rely predominantly on county general funds next fiscal year as staff move away from the pandemic response and back to FSA duties on a full time basis.

- Recommended Action:**
- Approve
 - Approve & forward to Board of Commissioners for action
 - Approve & forward to _____
 - Accept as information
 - Revise & schedule for future action
 - Other (detail):

Orange County Health Department
 Fourth Quarter Financial Report
 FY 2020-2021
 General Fund

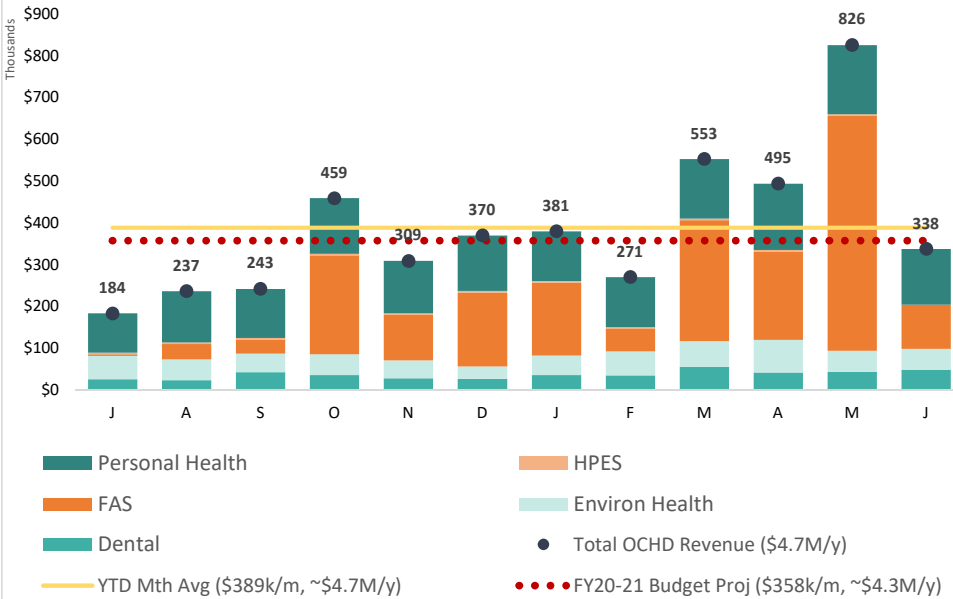
TOTAL HEALTH	Q4	YTD ACTUAL	ANNUAL BUDGET	% OF ANNUAL BUDGET
Revenue				
Donations				
Personal Health	(2,819)	(5,120)	(2,000)	256.00%
Donations Total	(2,819)	(5,120)	(2,000)	256.00%
Service Revenue				
Dental Health	(130,472)	(445,282)	(495,519)	
Environmental Health	(178,283)	(611,701)	(637,046)	96.02%
Personal Health	(130,275)	(489,401)	(393,722)	124.30%
Service Revenue Total	(439,031)	(1,546,384)	(1,526,287)	101.32%
State Allocations				
Finance and Admin Services	(878,728)	(1,715,269)	(2,694,169)	63.67%
Health Promotion & Edu	(7,882)	(43,354)	(43,534)	99.59%
Environmental Health	(727)	(28,384)	(48,000)	59.13%
Personal Health	(138,509)	(562,391)	(596,156)	94.34%
State Allocations Total	(1,025,846)	(2,349,399)	(3,381,859)	69.47%
Grants Project Revenue				
CC4C Accesscare	(32,371)	(128,852)	(147,686)	87.25%
Community Health Grant	(82,000)	(139,313)	(145,914)	95.48%
Dental Health	(5,330)	(7,830)	(2,500)	313.20%
MDPP	(11,523)	(19,138)	(19,138)	100.00%
PCM Accesscare	(46,902)	(169,820)	(167,334)	101.49%
Personal Health	(12,662)	(37,906)	(34,338)	110.39%
FIT Grant	0	(8,833)	(16,596)	53.23%
Grants Project Revenue Total	(190,788)	(511,693)	(533,506)	95.91%
Revenue Total	(1,658,485)	(4,412,596)	(5,443,652)	81.06%
Grand Total	(1,658,485)	(4,412,596)	(5,443,652)	81.06%

Orange County Health Department
 Fourth Quarter Financial Report
 FY 2020-2021
 General Fund

TOTAL HEALTH	Q4	YTD ACTUAL	ANNUAL BUDGET	% OF ANNUAL BUDGET
Expenditures				
Salaries	1,933,265	6,443,337	6,668,121	96.63%
Benefits	703,532	2,442,575	2,507,097	97.43%
Travel	722	1,767	688	344.00%
Training	2,568	4,463	0	-90.00%
Certifications & Licensing	550	6,562	10,725	61.19%
Mileage	6,978	20,289	118,996	17.05%
Telephone	23,105	117,682	129,384	90.96%
Postage	6,092	13,965	14,050	99.39%
Equip Repairs	6,366	9,538	20,852	45.74%
Equip Rent	1,153	3,329	3,785	87.96%
Duplicating	1,380	5,945	9,550	62.25%
Printing	9,502	17,476	21,670	80.64%
Advertising	934	1,437	16,938	8.49%
Dues	670	5,173	6,154	84.06%
Subscriptions	157	2,040	1,285	158.73%
Dept Supplies	12,812	39,462	97,736	40.38%
Edu Supplies	5,475	10,824	22,548	48.00%
Office Supplies	3,890	11,543	26,780	43.10%
Medical Supplies	28,893	94,302	141,549	66.62%
Bloodborn Path Supplies	648	1,651	1,200	137.56%
Pharmacy Supplies	8,788	78,733	160,667	49.00%
Comp Supp/Software	180	1,261	5,885	21.43%
Contracted Srv	245,301	787,128	981,218	80.22%
X-Ray	1,812	4,212	9,000	46.80%
Lab Srv	43,701	82,679	133,406	61.98%
Bonds & Insurance	12,406	12,406	12,406	100.00%
Uniforms	241	2,099	9,600	21.86%
Community Proj	7,868	15,963	129,581	12.32%
Accreditation Project	0	3,250	3,250	100.00%
Credit Card Exp	4,589	13,516	13,530	99.90%
Nicotine Replacement Therapy	732	4,893	5,000	97.86%
Capital Exp Under \$500	3,057	5,738	3,832	149.74%
Equipment	965	9,501	9,035	105.16%
IT Equipment	10,497	30,097	19,095	157.62%
Expenditures Total	3,088,828	10,304,833	11,314,614	91.08%
TOTAL HEALTH	3,088,828	10,304,833	11,314,614	91.08%

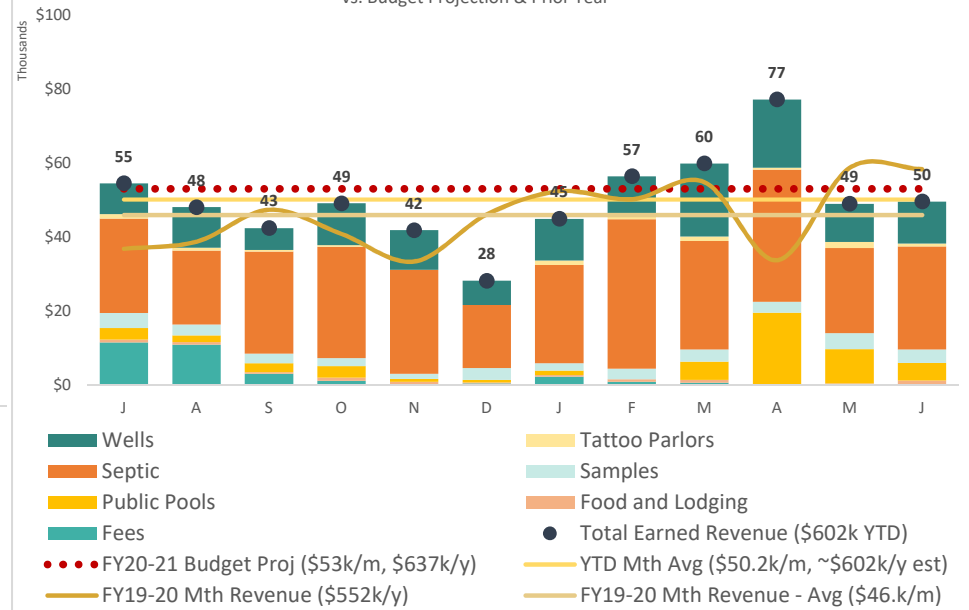
TOTAL HEALTH DEPARTMENT REVENUE

vs. Budget Projections & Prior Year



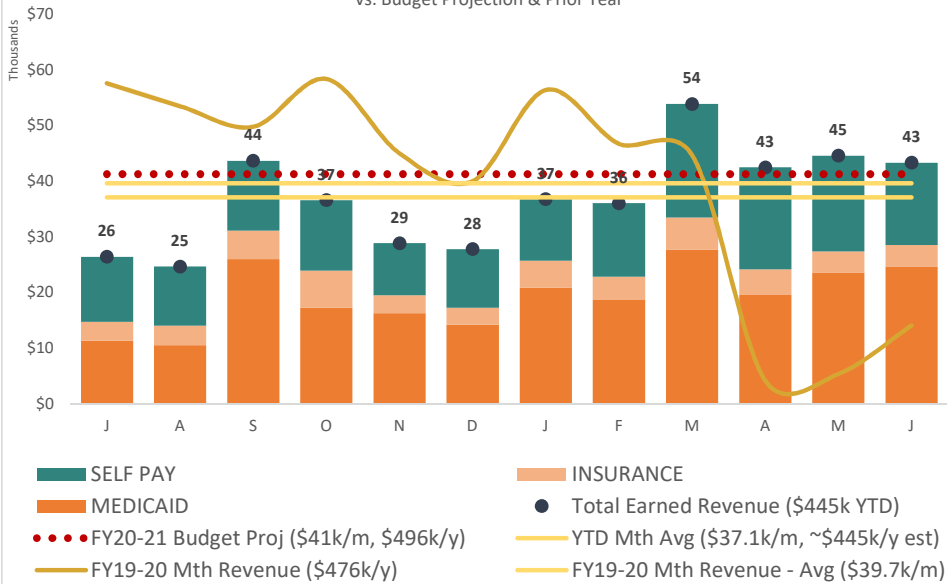
ENVIRONMENTAL (EH) EARNED REVENUE BY SOURCE

vs. Budget Projection & Prior Year



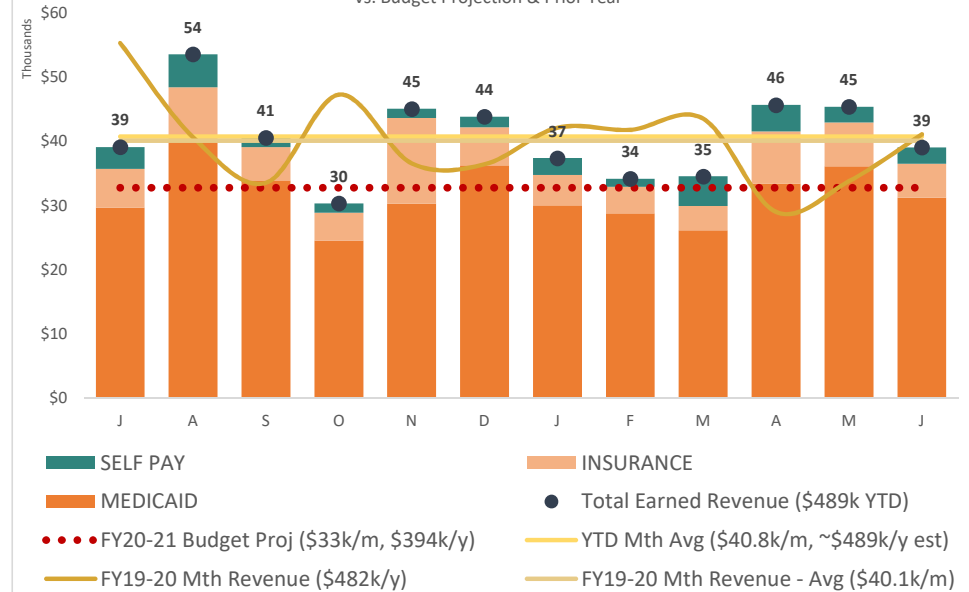
DENTAL EARNED REVENUE BY SOURCE

vs. Budget Projection & Prior Year



MEDICAL (PH) EARNED REVENUE BY SOURCE

vs. Budget Projection & Prior Year



Orange County Health Department
 Fourth Quarter Financial Report
COVID-19 Funding Summary FY 2020-2021
 COVID-19 Funding

TOTAL HEALTH		Q4	YTD ACTUAL	ANNUAL BUDGET
Revenue	COVID TESTING	(1,085)	(44,764)	(54,514)
	COVID TRACING*	(604,685)	(884,759)	(1,601,382)
	COVID VACCINE**	(203,231)	(436,688)	(436,688)
	INFECTION PREVENTION	0	(178,869)	(178,869)
	REGIONAL PREVENTION AND SUPPORT TEAM	(61,923)	(127,268)	(379,795)
Revenue Total		(870,924)	(1,672,348)	(2,651,248)
Expenditures	COVID GENERAL	30,049	76,012	0
	COVID TESTING	778	44,764	79,264
	COVID TRACING*	208,846	1,293,264	496,441
	COVID VACCINE**	201,594	437,909	57,403
	INFECTION PREVENTION	0	179,124	178,869
	REGIONAL PREVENTION AND SUPPORT TEAM	61,642	124,561	379,795
Expenditures Total		502,909	2,155,634	1,191,772
County General Fund Total		(368,015)	483,286	(1,459,476)

* \$1.1M to be appropriated 5/4/21

**\$379k appropriated 4/10/21